



For Immediate Release  
October 2, 2007

HealthWyse and Senior Home Care announce successful information technology partnership

HealthWyse LLC of Wilmington MA and Senior Home Care, of Clearwater Florida, announce the ongoing implementation and rollout of the HealthWyse integrated clinical and financial system at Senior Home Care (SHC). Senior Home Care is the largest, freestanding Medicare Certified Home Health Agency in the state of Florida, with operations in 22 branches. The HealthWyse solution will tie together the operations in all of the Florida branches

Don Powers, VP of Clinical Affairs, and project lead for Senior Home Care stated that the HealthWyse integrated clinical and financial system was chosen earlier this year, after a rigorous evaluation of requirements. Mr. Powers noted that Senior Home Care is a sophisticated and educated buyer that has been evaluating Point of Care solutions since 2003. "Our evaluation process was rigorous in a number of specific areas that only an experienced buyer would look at. We selected the HealthWyse system due to a combination of factors, including the hosted IT architecture, the availability of a PDA based Point of Care application, and the intuitive software design that addresses the needs of our clinical field staff and branch agency staff. Our business plan calls for continued expansion of our operations, and we needed a software solution and platform that would allow us to grow fast. Business benefits include the ability to centralize a number of our branch functions, as well as to have a consistent clinical and operational model to link us together. SHC has always had high clinical documentation standards, and now has the clinical tools to better evaluate and improve patient outcomes."

HealthWyse and Senior Home Care entered into a business agreement in April 2007. Within the first month, SHC and HealthWyse collaborated to complete the clinical go-live in four SHC branches. Billing and financial applications were implemented by the end of June, completing a whirlwind first phase to the implementation process. Lori Stewart, Director of Administrative Services stated that "this aggressive implementation schedule was accomplished through a lot of hard work and sacrifice by our training and clinical staff, and was only possible through the leadership and strong support of our executive management team" Ms. Stewart also noted that they used the opportunity to rework virtually all of their existing internal business processes in order to take advantage of the integrated nature of the HealthWyse system. "Reworking our business processes is an ongoing effort. The new system has already paid dividends in administrative staff reductions, a decrease in overtime costs, and in the ability to proactively manage our business operations. We now have a system that allows us to standardize our agency practices throughout all of our locations.

During the past six months, the SHC and HealthWyse project team has successfully implemented the solution in 7 branches, and expects to complete the rollout of all of the remaining Florida agencies by mid 2008.

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